

U.S. IMPORTERS' QUESTIONNAIRE

CERTAIN STANDARD STEEL FASTENERS FROM CHINA AND TAIWAN

This questionnaire must be received by the Commission by no later than October 9, 2009

See page 4 of the Instruction Booklet for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing duty and antidumping investigations concerning certain standard steel fasteners ("CSSF") from China and Taiwan (inv. Nos. 701-TA-472 and 731-TA-1171-1172 (Preliminary)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

Name of firm _____
Address _____
City _____ State _____ Zip Code _____
World Wide Web address _____
Has your firm imported certain standard steel fasteners ("CSSF"), modified standard fasteners (as defined in the instruction booklet), specialty/patented fasteners, or other fasteners from any country at any time since January 1, 2006?
<input type="checkbox"/> NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission)
<input type="checkbox"/> YES (Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above)

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout these investigations in any other import-injury investigations conducted by the Commission on the same or similar merchandise.

I acknowledge that information submitted in this questionnaire response and throughout these investigations may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of these investigations or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

_____ <i>Name of Authorized Official</i>	_____ <i>Title of Authorized Official</i>	_____ <i>Date</i>
_____ <i>Signature</i>	_____ <i>Phone: ()</i>	_____ <i>E-mail address</i>
	_____ <i>Fax ()</i>	

PART I.—GENERAL INFORMATION

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____hours _____dollars

I-1b. We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

PART I.--GENERAL INFORMATION--Continued

I-4. Does your firm have any related firms, either domestic or foreign, which are engaged in importing CSSF from China and/or Taiwan into the United States or which are engaged in exporting CSSF from China and/or Taiwan to the United States?

No Yes--List the following information

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

I-5. Does your firm have any related firms, either domestic or foreign, which are engaged in the production of CSSF?

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

I-6. Please indicate the nature of your firm's importing operations on CSSF. More than one answer may be applicable.

Importer of record Takes title to the imported product(s)

Consignee of the imported products(s) Customs broker or freight forwarder.

I-7. If your firm is an importer of record of CSSF but is not the consignee, please list the consignees below (firm name, address, telephone number, and individual to contact).

<u>Firm name</u>	<u>Address</u>	<u>Contact person and phone number</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

PART I.--GENERAL INFORMATION--Continued

I-8. Please indicate whether your firm enters CSSF into, or withdraws such merchandise from, foreign trade zones or bonded warehouses.

Foreign trade zones No Yes

Bonded warehouses No Yes

I-9. Please indicate whether your firm imports CSSF under the TIB (temporary importation under bond) program.

No Yes

I-10. To your knowledge, have the products subject to these investigations been the subject of any other import relief investigations in the United States or in any other countries?

No Yes--Please specify. _____

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Joshua Kaplan (202-205-3184, joshua.kaplan@usitc.gov). **Supply all data requested on a calendar-year basis.**

II-1. Who should be contacted regarding the requested trade and related information?

Company contact: _____
Name and title

() _____
Phone number E-mail address

II-2. Has your firm experienced any plant openings, relocations, expansions, acquisitions, consolidations, closures, or prolonged shutdowns because of strikes or equipment failure; or any other change in the character of your operations or organization relating to the importation of CSSF since January 1, 2006?

No Yes--Supply details as to the time, nature, and significance of such changes.

II-3. Has your firm imported or arranged for the importation of CSSF from China and/or Taiwan for delivery after June 30, 2009?

No Yes--Indicate when such orders are to be delivered and the quantities (*1,000 pounds*) involved.

<u>Period/Source</u>	<u>July-Sept. 2009</u>	<u>Oct.-Dec. 2009</u>	<u>Jan.-Mar. 2010</u>	<u>After Mar. 2010</u>
China	_____	_____	_____	_____
Taiwan	_____	_____	_____	_____
Other sources	_____	_____	_____	_____

II-4. If your firm also produces CSSF in the United States, please indicate your reasons for importing this product. If your reasons differ by source, please elaborate.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-5a. **IMPORTS FROM SUBJECT SOURCES.**--Report your firm's imports and your firm's shipments and inventories of CSSF imported from **China** by your firm during the specified periods. (See definitions in the instruction booklet.)

CHINA

Quantity (in 1,000 pounds), value (in \$1,000)					
Item	Calendar years			January-June	
	2006	2007	2008	2008	2009
Beginning-of-period inventories (<i>quantity</i>)					
Imports: ¹					
Quantity of imports					
Value of imports					
U.S. shipments:					
Commercial shipments:					
Quantity of commercial shipments					
Value of commercial shipments					
Internal consumption/company transfers:					
Quantity of internal consumption/transfers					
Value ² of internal consumption/transfers					
Export shipments: ³					
Quantity of export shipments					
Value of export shipments					
End-of-period inventories ⁴ (<i>quantity</i>)					
Channels of distribution:					
U.S. shipments to distributors (<i>quantity</i>)					
U.S. shipments to end users (<i>quantity</i>)					
¹ Please identify the foreign producers and locations of production operations, if known: <hr/>					
² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: <hr/>					
³ Identify your principal export markets: _____ 					
⁴ Reconciliation of data. --Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____					

PART II.--TRADE AND RELATED INFORMATION--Continued

II-5b. **IMPORTS FROM SUBJECT SOURCES.**--Report your firm's imports and your firm's shipments and inventories of CSSF imported from **Taiwan** by your firm during the specified periods. (See definitions in the instruction booklet.)

TAIWAN

Quantity (in 1,000 pounds), value (in \$1,000)					
Item	Calendar years			January-June	
	2006	2007	2008	2008	2009
Beginning-of-period inventories (quantity)					
Imports: ¹					
Quantity of imports					
Value of imports					
U.S. shipments:					
Commercial shipments:					
Quantity of commercial shipments					
Value of commercial shipments					
Internal consumption/company transfers:					
Quantity of internal consumption/transfers					
Value ² of internal consumption/transfers					
Export shipments: ³					
Quantity of export shipments					
Value of export shipments					
End-of-period inventories ⁴ (quantity)					
Channels of distribution:					
U.S. shipments to distributors (quantity)					
U.S. shipments to end users (quantity)					
¹ Please identify the foreign producers and locations of production operations, if known: <hr/>					
² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: <hr/>					
³ Identify your principal export markets: _____ 					
⁴ Reconciliation of data. --Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____					

PART II.--TRADE AND RELATED INFORMATION--Continued

II-6. **IMPORTS FROM NONSUBJECT SOURCES.**—Report your firm’s imports and your firm’s shipments and inventories of CSSF imported from **all other sources combined** by your firm during the specified periods. (See definitions in the instruction booklet.)

ALL OTHER SOURCES COMBINED

Quantity (in 1,000 pounds), value (in \$1,000)					
Item	Calendar years			January-June	
	2006	2007	2008	2008	2009
Beginning-of-period inventories (<i>quantity</i>)					
Imports: ¹					
Quantity of imports					
Value of imports					
U.S. shipments:					
Commercial shipments:					
Quantity of commercial shipments					
Value of commercial shipments					
Internal consumption/company transfers:					
Quantity of internal consumption/transfers					
Value ² of internal consumption/transfers					
Export shipments: ³					
Quantity of export shipments					
Value of export shipments					
End-of-period inventories ⁴ (<i>quantity</i>)					
Channels of distribution:					
U.S. shipments to distributors (<i>quantity</i>)					
U.S. shipments to end users (<i>quantity</i>)					
¹ Please identify the sources and foreign producers, if known: _____ _____					
² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2006, 2007, and 2008 below: _____ _____					
³ Identify your principal export markets: _____					
⁴ Reconciliation of data. —Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____					

PART II.--TRADE AND RELATED INFORMATION--Continued

II-7. Report your firm's imports of CSSF and other merchandise imported by your firm during the specified periods under the specified HTS statistical reporting numbers.

Value (in \$1,000)						
Country	HTS statistical reporting number	Product	Calendar years			January-June
			2006	2007	2008	2009
China	7318.15.2030	CSSF				
		Other				
	7318.15.2055	CSSF				
		Other				
	7318.15.2065	CSSF				
		Other				
	7318.15.8065	CSSF				
		Other				
	7318.15.8085	CSSF				
		Other				
	7318.16.0085	CSSF				
		Other				
Taiwan	7318.15.2030	CSSF				
		Other				
	7318.15.2055	CSSF				
		Other				
	7318.15.2065	CSSF				
		Other				
	7318.15.8065	CSSF				
		Other				
	7318.15.8085	CSSF				
		Other				
	7318.16.0085	CSSF				
		Other				
All Other	7318.15.2030	CSSF				
		Other				
	7318.15.2055	CSSF				
		Other				
	7318.15.2065	CSSF				
		Other				
	7318.15.8065	CSSF				
		Other				
	7318.15.8085	CSSF				
		Other				
	7318.16.0085	CSSF				
		Other				

PART II.--TRADE AND RELATED INFORMATION--Continued

II-8a. Report the value of your firm's U.S. shipments of the specified merchandise imported by your firm from **China** during the specified periods. (See definitions in the instruction booklet.)

Value (in \$1,000)				
Product	Calendar years			January-June
	2006	2007	2008	2009
Fasteners less than 6mm in diameter				
CSSF				
Modified standard fasteners				
Specialty/Patented fasteners				
Automotive				
Aerospace				
Other				
Other ¹				
¹ Please list other: _____.				

II-8b. Report the value of your firm's U.S. shipments of the specified merchandise imported by your firm from **Taiwan** during the specified periods. (See definitions in the instruction booklet.)

Value (in \$1,000)				
Product	Calendar years			January-June
	2006	2007	2008	2009
Fasteners less than 6mm in diameter				
CSSF				
Modified standard fasteners				
Specialty/Patented fasteners				
Automotive				
Aerospace				
Other				
Other ¹				
¹ Please list other: _____.				

PART II.--TRADE AND RELATED INFORMATION--Continued

II-8c. Report the value of your firm's U.S. shipments of the specified merchandise imported by your firm from **all other sources (combined)** during the specified periods. (See definitions in the instruction booklet.)

<i>Value (in \$1,000)</i>				
Product	Calendar years			January-June
	2006	2007	2008	2009
Fasteners less than 6mm in diameter				
CSSF				
Modified standard fasteners				
Specialty/Patented fasteners				
Automotive				
Aerospace				
Other				
Other ¹				
¹ Please list other: _____				

PART II.--TRADE AND RELATED INFORMATION--Continued

II-9a. **COMPARABILITY OF FASTENERS LESS THAN 6MM IN DIAMETER AND CSSF.**—
Since January 1, 2006, has your firm produced **FASTENERS LESS THAN 6MM IN DIAMETER?**

No

Yes---Please describe the differences and similarities between FASTENERS LESS THAN 6MM IN DIAMETER and CSSF with respect to the following factors: (a) characteristics and uses--describe the differences and similarities in the physical characteristics and end uses; (b) interchangeability--discuss the interchangeability in end use of the two products; (c) manufacturing processes--describe the two processes and include a discussion of the interchangeability of production inputs, machinery and equipment, and skilled labor; (d) channels of distribution--describe the specific end use/customer requirements and channels of distribution/market situation in which the products are sold; (e) customer and producer perceptions--describe any perceived differences in the two products (e.g., sales/marketing practices); and (f) price--provide a discussion and specific examples of prices for the two products. Use additional pages as necessary.

(a) Characteristics and uses:

(b) Interchangeability:

(c) Manufacturing processes:

(d) Channels of distribution:

(e) Customer and producer perceptions:

(f) Price:

PART II.--TRADE AND RELATED INFORMATION--Continued

II-9b. **COMPARABILITY OF MODIFIED STANDARD FASTENERS AND CSSF.**--Since January 1, 2006, has your firm produced **MODIFIED STANDARD FASTENERS?**

No

Yes---Please describe the differences and similarities between MODIFIED STANDARD FASTENERS and CSSF with respect to the following factors: (a) characteristics and uses--describe the differences and similarities in the physical characteristics and end uses; (b) interchangeability--discuss the interchangeability in end use of the two products; (c) manufacturing processes--describe the two processes and include a discussion of the interchangeability of production inputs, machinery and equipment, and skilled labor; (d) channels of distribution--describe the specific end use/customer requirements and channels of distribution/market situation in which the products are sold; (e) customer and producer perceptions--describe any perceived differences in the two products (e.g., sales/marketing practices); and (f) price--provide a discussion and specific examples of prices for the two products. Use additional pages as necessary.

(a) Characteristics and uses:

(b) Interchangeability:

(c) Manufacturing processes:

(d) Channels of distribution:

(e) Customer and producer perceptions:

(f) Price:

PART II.--TRADE AND RELATED INFORMATION--Continued

II-9c. **COMPARABILITY OF SPECIALTY/PATENTED FASTENERS AND CSSF.**—Since January 1, 2006, has your firm produced **SPECIALTY/PATENTED FASTENERS?**

No

Yes---Please describe the differences and similarities between SPECIALTY/PATENTED FASTENERS and CSSF with respect to the following factors: (a) characteristics and uses--describe the differences and similarities in the physical characteristics and end uses; (b) interchangeability--discuss the interchangeability in end use of the two products; (c) manufacturing processes--describe the two processes and include a discussion of the interchangeability of production inputs, machinery and equipment, and skilled labor; (d) channels of distribution--describe the specific end use/customer requirements and channels of distribution/market situation in which the products are sold; (e) customer and producer perceptions--describe any perceived differences in the two products (e.g., sales/marketing practices); and (f) price--provide a discussion and specific examples of prices for the two products. Use additional pages as necessary.

(a) Characteristics and uses:

(b) Interchangeability:

(c) Manufacturing processes:

(d) Channels of distribution:

(e) Customer and producer perceptions:

(f) Price:

PART III.—SELLING PRICE DATA

Further information on this part of the questionnaire can be obtained from Gerry Benedick (202-205-3244, gerald.benedick@usitc.gov)

III-1. **Contact information.**--Who should be contacted regarding the requested selling price data?

Company contact: _____
Name and title

() _____
Phone number E-mail address

This section requests quarterly selling quantity and value data during January 2006-June 2009 for your firm's U.S. commercial shipments of the following fastener products that it imported from (1) **China**, and **Taiwan**, and (2) from your firm's **largest nonsubject supplying country (based on the quantity of all subject CSSF imported from all nonsubject countries during January 2006-June 2009)** and shipped to U.S. distributors *unrelated by ownership to your firm*:

Product 1.—Heavy hex nut, A563, type 1 steel, Grade C, ¾ inch diameter and 10 threads per inch.

Product 2.—Heavy hex structural bolt, A325, type 1 steel, ¾ inch diameter by 2 inches long, 10 threads per inch, and not fully threaded.

Product 3.—Hex cap screw, Grade 5, type 1 steel, ½ inch diameter by 1-1/2 inches long, 13 threads per inch, fully threaded, and zinc-blue electroplated.

Product 4.—Hex cap screw, Grade 8, type 1 steel, 5/8 inch diameter by 2 inches long, 18 threads per inch, fully threaded, and zinc phosphate and oil coating.

Please note that total dollar selling values should be on a delivered basis to distributors' U.S. receiving locations. For any sales that were on a f.o.b. sellers' U.S. location basis, add to the f.o.b. price all U.S.-inland freight (actual and/or estimated) for U.S. shipments (1) direct from your U.S. port(s)-of-entry, and (2) for shipments from your U.S. warehouse (if not located at the U.S. port(s)-of-entry), the U.S. freight from the U.S. ports-of entry to your warehouse and from the warehouse to distributors. Report the resulting effective delivered value (*do not report transactions where you cannot report values, either actual or adjusted, on a delivered basis*). Total dollar delivered values should reflect the *final net* amount paid by distributors (i.e., should be net of all deductions for discounts, rebates, allowances, etc.). See instruction booklet.

Report in table III-2 your firm's selling price data for the specified products that your firm imported from China and Taiwan.

Report in table III-3 your firm's selling price data for the specified products that your firm imported from its largest nonsubject supplying country. The largest nonsubject supplying country is based on your firm's total U.S. imports of all subject CSSF from all nonsubject countries during January 2006-June 2009.

PART III.—SELLING PRICE DATA--Continued

III-2.--**Selling price data--subject countries.**--Report below the quarterly selling price data¹ for specific pricing products² imported by your firm from each of the subject countries and sold by your U.S. firm to distributors.

China

<i>(Quantity in pieces, value in dollars)</i>				
Period of shipment	Product 1		Product 2	
	Quantity	Value	Quantity	Value
2006:				
January-March				
April-June				
July-September				
October-December				
2007:				
January-March				
April-June				
July-September				
October-December				
2008:				
January-March				
April-June				
July-September				
October-December				
2009:				
January-March				
April-June				

¹ Net sales values (*i.e.*, gross sales values less all discounts, allowances, rebates, and the value of returned goods), delivered to distributors' U.S. receiving locations; the latter actual and/or adjusted.
² Pricing product definitions are provided on the first page of Part III.

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product.

Product 1: _____

Product 2: _____

Please report below for each of the imported products 1 and 2 from China the actual/estimated U.S. transportation costs to U.S. distributors' receiving locations as a percentage of the delivered price during the period, January-June 2009. Include U.S. freight costs (actual and/or estimated) direct from your U.S. port(s)-of-entry and, for any sales from your U.S. warehouses (if not located at the U.S. port(s)-of-entry), the U.S. freight costs from the U.S. port(s)-of-entry to your warehouse(s) and then the freight costs from the warehouse(s) to distributors' locations. *Report only for the sales price data reported in the table above and only during January-June 2009.*

Product 1 during January-June 2009: _____ Percent

Product 2 during January-June 2009: _____ Percent

PART III.—SELLING PRICE DATA--Continued

III-2.--Selling price data--subject countries.—Continued

China

<i>(Quantity in pieces, value in dollars)</i>				
Period of shipment	Product 3		Product 4	
	Quantity	Value	Quantity	Value
2006:				
January-March				
April-June				
July-September				
October-December				
2007:				
January-March				
April-June				
July-September				
October-December				
2008:				
January-March				
April-June				
July-September				
October-December				
2009:				
January-March				
April-June				
¹ Net sales values (<i>i.e.</i> , gross sales values less all discounts, allowances, rebates, and the value of returned goods), delivered to distributors' U.S. receiving locations; the latter actual and/or adjusted. ² Pricing product definitions are provided on the first page of Part III.				
Note.-- If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product.				
Product 3: _____				
Product 4: _____				

Please report below for each of the imported products 3 and 4 from China the actual/estimated U.S. transportation costs to U.S. distributors' receiving locations as a percentage of the delivered price during the period, January-June 2009. Include U.S. freight costs (actual and/or estimated) direct from your U.S. port(s)-of-entry and, for any sales from your U.S. warehouses (if not located at the U.S. port(s)-of-entry), the U.S. freight costs from the U.S. port(s)-of-entry to your warehouse(s) and then the freight costs from the warehouse(s) to distributors' locations. *Report only for the sales price data reported in the table above and only during January-June 2009.*

Product 3 during January-June 2009: _____ Percent

Product 4 during January-June 2009: _____ Percent

PART III.—SELLING PRICE DATA--Continued

III-2.--Selling price data--subject countries.--Continued

Taiwan

(Quantity in pieces, value in dollars)				
Period of shipment	Product 1		Product 2	
	Quantity	Value	Quantity	Value
2006:				
January-March				
April-June				
July-September				
October-December				
2007:				
January-March				
April-June				
July-September				
October-December				
2008:				
January-March				
April-June				
July-September				
October-December				
2009:				
January-March				
April-June				

¹ Net sales values (*i.e.*, gross sales values less all discounts, allowances, rebates, and the value of returned goods), delivered to distributors' U.S. receiving locations; the latter actual and/or adjusted.
² Pricing product definitions are provided on the first page of Part III.

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product.

Product 1: _____

Product 2: _____

Please report below for each of the imported products 1 and 2 from Taiwan the actual/estimated U.S. transportation costs to U.S. distributors' receiving locations as a percentage of the delivered price during the period, January-June 2009. Include U.S. freight costs (actual and/or estimated) direct from your U.S. port(s)-of-entry and, for any sales from your U.S. warehouses (if not located at the U.S. port(s)-of-entry), the U.S. freight costs from the U.S. port(s)-of-entry to your warehouse(s) and then the freight costs from the warehouse(s) to distributors' locations. *Report only for the sales price data reported in the table above and only during January-June 2009.*

Product 1 during January-June 2009: _____ Percent

Product 2 during January-June 2009: _____ Percent

PART III.—SELLING PRICE DATA--Continued

III-2.--Selling price data--subject countries.—Continued

Taiwan

(Quantity in pieces, value in dollars)				
Period of shipment	Product 3		Product 4	
	Quantity	Value	Quantity	Value
2006:				
January-March				
April-June				
July-September				
October-December				
2007:				
January-March				
April-June				
July-September				
October-December				
2008:				
January-March				
April-June				
July-September				
October-December				
2009:				
January-March				
April-June				
¹ Net sales values (<i>i.e.</i> , gross sales values less all discounts, allowances, rebates, and the value of returned goods), delivered to distributors' U.S. receiving locations; the latter actual and/or adjusted. ² Pricing product definitions are provided on the first page of Part III.				
Note.-- If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product.				
Product 3: _____				
Product 4: _____				

Please report below for each of the imported products 3 and 4 from Taiwan the actual/estimated U.S. transportation costs to U.S. distributors' receiving locations as a percentage of the delivered price during the period, January-June 2009. Include U.S. freight costs (actual or estimated) direct from your U.S. port(s)-of-entry and, for any sales from your U.S. warehouses (if not located at the U.S. port(s)-of-entry), the U.S. freight costs from the U.S. port(s)-of-entry to your warehouse(s) and then the freight costs from the warehouse(s) to distributors' locations. *Report only for the sales price data reported in the table above and only during January-June 2009.*

Product 3 during January-June 2009: _____ Percent

Product 4 during January-June 2009: _____ Percent

PART III.—SELLING PRICE DATA--Continued

III-3.—**Selling price data--nonsubject country.**-- Report below the quarterly selling price data¹ for the specific pricing products² imported by your firm from its largest nonsubject country supplier and sold by your U.S. firm to distributors.

NONSUBJECT COUNTRY: _____

(Quantity <i>in pieces</i> , value <i>in dollars</i>)				
Period of shipment	Product 1		Product 2	
	Quantity	Value	Quantity	Value
2006:				
January-March				
April-June				
July-September				
October-December				
2007:				
January-March				
April-June				
July-September				
October-December				
2008:				
January-March				
April-June				
July-September				
October-December				
2009:				
January-March				
April-June				

¹ Net sales values (*i.e.*, gross sales values less all discounts, allowances, rebates, and the value of returned goods), delivered to distributors' U.S. receiving locations; the latter actual and/or adjusted.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product.

Product 1: _____

Product 2: _____

PART III.—SELLING PRICE DATA--Continued

III-3.--Selling price data--nonsubject country.--Continued

NONSUBJECT COUNTRY: _____

(Quantity <i>in pieces</i> , value <i>in dollars</i>)				
Period of shipment	Product 3		Product 4	
	Quantity	Value	Quantity	Value
2006:				
January-March				
April-June				
July-September				
October-December				
2007:				
January-March				
April-June				
July-September				
October-December				
2008:				
January-March				
April-June				
July-September				
October-December				
2009:				
January-March				
April-June				

¹ Net sales values (*i.e.*, gross sales values less all discounts, allowances, rebates, and the value of returned goods), delivered to distributors' U.S. receiving locations; the latter actual and/or adjusted.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product.

Product 3: _____

Product 4: _____

PART IV.--PRICING PRACTICES

Further information on this part of the questionnaire can be obtained from Gerry Benedick (202-205-3244, gerald.benedick@usitc.gov)

IV-1. **Contact information.**--Who should be contacted regarding the requested pricing practices information?

Company contact: _____

Name and title

() _____

Phone number E-mail address

Unless otherwise instructed, please answer all questions in part IV based on your firm's U.S. sales of its imported CSSF from subject and nonsubject countries, unless otherwise specified as noted below, to all U.S. customers during January 2006-June 2009. If your responses differ by sales to different types of U.S. customers (distributors, end users, or types of distributors/end users), by product specifications of the CSSF that you import, by country of origin, or for any other reasons, please attach a separate response.

Answer questions IV-2 through IV-9 based on your firm's sales of its imported CSSF only from the subject countries; respond separately for each subject country only where requested, otherwise respond for both subject countries combined unless reporting substantial differences among these countries.

IV-2. **Length of sales period.**--Please estimate below the share of your firm's total U.S. commercial shipment sales quantity of its imported CSSF from each subject country during 2008 that was on a (1) long-term basis (multiple deliveries for more than 12 months after the sales agreement), (2) short-term basis (multiple deliveries up to and including 12 months), and (3) spot sales basis (usually one-time delivery, within 30 days of the sales agreement). The three different sales bases include both oral agreements and written contracts.

Share of 2008 U.S. commercial shipment quantity (percent)				
Country	Long-term	Short-term	Spot	TOTAL
China	_____	_____	_____	100 percent
Taiwan	_____	_____	_____	100 percent

PART IV.--PRICING PRACTICES—Continued

IV-3. **Long-term sales provisions.**--Please answer the following questions with respect to your firm's sales of its subject imported CSSF on a typical long-term basis during January 2006-June 2009.

(a) What is the average duration of an agreement/contract? _____

(b) Can prices be renegotiated during the agreement/contract period? Yes No

(c) Does the agreement/contract fix quantity, price, or both? Quantity Price Both

(d) Does the agreement/contract have a meet or release provision? Yes No

IV-4. **Short-term sales provisions.**--Please answer the following questions with respect to your firm's sales of its subject imported CSSF on a typical short-term basis during January 2006-June 2009.

(a) What is the average duration of an agreement/contract? _____

(b) Can prices be renegotiated during the agreement/contract period? Yes No

(c) Does the agreement/contract fix quantity, price, or both? Quantity Price Both

(d) Does the agreement/contract have a meet or release provision? Yes No

PART IV.--PRICING PRACTICES--Continued

IV-5. **Price setting.**--How did your firm determine the prices that it charged for U.S. sales of its subject imported CSSF during January 2006-June 2009? If differences existed by long-term and short-term sales bases, answer separately for each. For each applicable sales basis, discuss the process in negotiating/ determining prices including (1) the role of quantity sold in arriving at prices, (2) the role of any price quote/bid process, (3) the role of price lists, (4) the role of public price data, (5) the role of CSSF bundled with other products your firm sells, and (6) any other factors. If there were differences in determining prices by types of customers or by subject countries of origin, please identify such customers and/or countries of origin and describe these differences.

If your firm issues price lists, please include a copy of a recent price list with your submission. If your price list is large, please submit only sample pages.

(a) *Long-term sales* *Short-term sales* (Check as appropriate)

(Check below as appropriate)

Contracts Oral agreements Your firm's price lists

Other--Please describe: _____

Discuss: _____

(b) *Spot sales:*

(Check below as appropriate)

Contracts Oral agreements Your firm's price lists

Other--Please describe: _____

Discuss: _____

PART IV.--PRICING PRACTICES--Continued

IV-6. **Discount policy/practice.**--Please indicate and describe your firm's discount policies/practices (*check all that apply*) involving its imported CSSF from subject countries during January 2006-June 2009; note in your discussion any discounts applied to CSSF bundled with other products your firm sells. Please include discounts that your firm offered even though it may not have a stated discount policy. The one exception--do NOT include any payment discounts covered in IV-7a.

- Quantity discounts per shipment/order Annual total volume discounts
- No discounts Other--Please describe: _____
- _____
- _____
- _____
- _____

IV-7. **Pricing terms.**--

Report below for your firm's U.S. commercial shipments of its subject imported CSSF during January 2006-June 2009.

(a) What were your firm's typical payment terms (*e.g., 2/10 net 30 days, net 30 days, etc.*)?

(b) On what basis did your firm typically quote prices? (Check one)

- F.o.b. from seller's U.S. location(s)--Please specify U.S. shipment point(s): _____
- Delivered

(c) If f.o.b.--

Who typically arranged the U.S.-inland freight? (Check one)

- Your firm Your customers

How was freight accounted for? (Check below as applicable)

- Your firm prepaid the freight Your firm shipped freight collect and arranged freight
- Your firm shipped freight collect but did not arrange freight
- Other--Please describe: _____

PART IV.--PRICING PRACTICES--Continued

IV-8. Shipping information.--

Report below for your firm's U.S. commercial shipments of its subject imported CSSF during January 2006-June 2009.

(a) What was the approximate average percentage of U.S.-inland transportation costs to the total delivered price of CSSF to your customers? _____ percent. Include U.S. transportation costs to your warehouse if selling from that location instead of/in addition to direct shipments from your U.S. port(s)-of-entry.

(b) What approximate proportion of your sales shipments occurred within 100 miles of the U.S. port(s) of entry of your imports (add, as applicable, distance to your U.S. warehouses from the port(s)-of-entry prior to such sales)? _____ percent. Within 101 to 1,000 miles? _____ percent. Over 1,000 miles? _____ percent.

IV-9. Lead times.--What was the average lead time between your U.S. customers' orders and the date of delivery for your firm's 2008 U.S. commercial shipments of its subject imported CSSF from its U.S. inventory and, if applicable, directly from the subject foreign country? Also report the percentage shares of your firm's 2008 U.S. commercial shipments of its subject imported CSSF that was shipped from its U.S. inventory and directly from the subject foreign country. Report separately for each applicable subject country.

CHINA

Source	Share of U.S. commercial shipments in 2008 (Percent)	Lead time (days)
From U.S. inventory		
Direct from China		
Total	100 %	

TAIWAN

Source	Share of U.S. commercial shipments in 2008 (Percent)	Lead time (days)
From U.S. inventory		
Direct from Taiwan		
Total	100 %	

PART IV.--PRICING PRACTICES--Continued

IV-10. Geographical shipments.—

(a) **Subject countries.**--Based on the quantity of your firm's U.S. commercial shipments in 2008 of its imported CSSF from subject countries, as reported in response to question II-5 above, please indicate the approximate percentage share for which each of the following geographic markets account. Report separately for each applicable subject country.

CHINA

Geographic area	Share of U.S. commercial shipments in 2008 (percent)
Northeast. --CT, ME, MA, NH, NJ, NY, PA, RI, and VT.	
Midwest. --IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	
Southeast. --AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	
Central Southwest. --AR, LA, OK, and TX.	
Mountains. --AZ, CO, ID, MT, NV, NM, UT, and WY.	
Pacific Coast. --CA, OR, and WA.	
Other. --All other markets in the United States not previously listed, including AK, HI, PR, VI, among others.	
Note.--These shares should be calculated from all reported U.S. commercial shipments in 2008 (lines D, F, and H) from question II-5a	

TAIWAN

Geographic area	Share of U.S. commercial shipments in 2008 (percent)
Northeast. --CT, ME, MA, NH, NJ, NY, PA, RI, and VT.	
Midwest. --IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	
Southeast. --AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	
Central Southwest. --AR, LA, OK, and TX.	
Mountains. --AZ, CO, ID, MT, NV, NM, UT, and WY.	
Pacific Coast. --CA, OR, and WA.	
Other. --All other markets in the United States not previously listed, including AK, HI, PR, VI, among others.	
Note.--These shares should be calculated from all reported U.S. commercial shipments in 2008 (lines D, F, and H) from question II-5b	

PART IV.--PRICING PRACTICES--Continued

IV-10. Geographical shipments.—Continued

(b) **Nonsubject countries.**--Based on the quantity of your firm's U.S. commercial shipments in 2008 of its imported CSSF from nonsubject countries, as reported in response to question II-6 above, please indicate the approximate percentage share for which each of the following geographic markets account. Report for your firm's combined imports of CSSF from all of its nonsubject countries.

Geographic area	Share of U.S. commercial shipments in 2008 (percent)
Northeast. --CT, ME, MA, NH, NJ, NY, PA, RI, and VT.	
Midwest. --IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	
Southeast. --AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	
Central Southwest. --AR, LA, OK, and TX.	
Mountains. --AZ, CO, ID, MT, NV, NM, UT, and WY.	
Pacific Coast. --CA, OR, and WA.	
Other. --All other markets in the United States not previously listed, including AK, HI, PR, VI, among others.	
Note.--These shares should be calculated from all reported U.S. commercial shipments in 2008 (lines D, F, and H) from question II-6	

PART IV.—PRICING PRACTICES--Continued

IV-11. **Product/marketing changes.**--Have there been any significant changes in the product range, product mix, or marketing (including sales over the internet) of CSSF in the United States during January 2006-June 2009?

No Yes

If yes, please describe and quantify if possible. Discuss the time periods any such changes occurred, and the impact of any such changes on your firm's U.S. sales prices and quantities of its imported CSSF from each applicable country (subject and/or nonsubject).

IV-12. **End uses.**—Based on your firm's U.S. sales of its imported CSSF during January 2006-June 2009, identify the principal direct downstream products associated with such sales/captive use and, to the extent possible, report the approximate percentage share of the total cost to produce each downstream product that was accounted for by the subject product. Answer separately for your firm's imported CSSF from both subject countries and from all nonsubject countries.

Both subject countries (China and Taiwan):

Downstream product	Share of total cost (percent)

PART IV.—PRICING PRACTICES--Continued

IV-12. **End uses.**—*Continued*

All nonsubject countries:

Downstream product	Share of total cost (percent)

IV-13. **Shift sales.**—Describe how easily your firm can shift its sales of CSSF from subject countries between the U.S. market and alternative country markets. In your discussion, please describe any contracts, other sales arrangements, or other constraints that would prevent or retard your firm from shifting CSSF between the U.S. and alternative country markets within a 12-month period.

PART IV.—PRICING PRACTICES—Continued

IV-14. **Cyclical/seasonal import supply.**—Were your firm's imported CSSF from subject and/or nonsubject countries subject to any cyclical/seasonal supply fluctuations, product cycles, or other competitive conditions of supply distinctive to CSSF during January 2006-June 2009?

- No Yes

If yes—

(a) Please check below the type(s) of supply fluctuations and then discuss the nature and timing of these fluctuations and identify, as applicable, the countries of origin for which you are reporting.

- Cyclical (longer than one year for complete cycle)
 Seasonal (within one year for complete cycle)
 Product cycle (completed within one year, or longer than one year—Check one)
 Other competitive condition(s) (specify _____)

(b) Please explain how any U.S. cyclical/seasonal/other supply fluctuation affected prices and quantities of U.S. imports of CSSF from subject and/or nonsubject countries during January 2006-June 2009.

Subject countries (in your response specify countries for which you are reporting):

Nonsubject countries (in your response specify countries for which you are reporting):

PART IV.—PRICING PRACTICES—Continued

IV-15. **Cyclical/seasonal U.S. demand.**—Was total U.S. demand for CSSF subject to any cyclical/seasonal fluctuations, product cycles, or other U.S. competitive conditions of demand distinctive to CSSF during January 2006-June 2009?

- No Yes

If yes—

(a) Please check below the type(s) of demand fluctuations and then discuss the nature and timing of these fluctuations and indicate whether any business cycles result from changes in the overall economy and/or specific downstream sectors.

- Cyclical (longer than one year for complete cycle)
 Seasonal (within one year for complete cycle)
 Product cycle (completed within one year, or longer than one year—Check one)
 Other competitive condition(s) (specify _____)

(b) Explain how any U.S. cyclical/seasonal/other demand fluctuations affected prices and quantities of your U.S. imports of CSSF from subject and/or nonsubject countries during January 2006-June 2009.

Subject countries (in your response specify countries for which you are reporting):

Nonsubject countries (in your response specify countries for which you are reporting):

PART IV.—PRICING PRACTICES—Continued

IV-16. **Demand trends.**--

(a) How did total demand WITHIN the United States for CSSF change during January 2006-June 2009? What principal factors affected changes in demand?

Increased No Change Decreased Fluctuated

(b) How did demand OUTSIDE the United States (if known) for CSSF change during January 2006-June 2009? What principal factors affected changes in demand? If applicable, identify specific foreign countries that you refer to.

Increased No Change Decreased Fluctuated

PART IV.—PRICING PRACTICES—Continued

IV-17. Substitutes in demand in the U.S. market.—

Substitution in demand refers to products that can, based on market price considerations and household-consumer/industrial-user preferences/technical requirements, reasonably be expected to substitute for each other when the price of one product changes vis-a vis the price of the other product—some consumers/industrial users may require greater price changes than others before they switch among the alternative products.

Please list in descending order of importance any products, other than subject CSSF, that may be substituted for the CSSF. For each possible substitute product, please give examples of applications and end uses for which they are substitutes and indicate whether changes in the price of the substitute affect the price for CSSF, and the length of any time lag of such an effect.

Substitute product	Description of applications and uses	Have changes in the prices of this substitute affected the price of CSSF during January 2006-June 2009?
1.		<input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain. <hr/> <hr/>
2.		<input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain. <hr/> <hr/>
3.		<input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain. <hr/> <hr/>
4.		<input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain. <hr/> <hr/>
5.		<input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain. <hr/> <hr/>

IV-18. Changes in substitutes in the U.S. market.--Have there been any changes in the number or types of products that can be substituted for CSSF or changes in the relative importance of existing substitutes during January 2006-June 2009?

No Yes--Please explain.

PART IV.—PRICING PRACTICES—Continued

IV-19. **Interchangeability.**--Were CSSF produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications) in the U.S. market during January 2006-June 2009? Please indicate below, using “A” to indicate that the products from a specified country-pair are *always* interchangeable, “F” to indicate that the products are *frequently* interchangeable, “S” to indicate that the products are *sometimes* interchangeable, “N” to indicate that the products are *never* interchangeable, and “0” to indicate *no familiarity* with products from a specified country-pair.¹

Country-pair	United States	China	Taiwan	Canada	Other countries
United States					
China					
Taiwan					
Canada					

¹ For each country-pair producing CSSF which was *sometimes* or *never* interchangeable during January 2006-June 2009, please explain the factors that limit or preclude interchangeable use and identify the associated country pair(s):

PART IV.—PRICING PRACTICES—Continued

IV-20. **Factors other than price.**--Were differences other than price (*i.e.*, quality, availability, transportation network, product range, technical support, *etc.*) between CSSF produced in the United States and in other countries a significant factor in your firm's U.S. sales of its imported CSSF during January 2006-June 2009? Please indicate below, using "A" to indicate that such differences are *always* significant, "F" to indicate that such differences are *frequently* significant, "S" to indicate that such differences are *sometimes* significant, "N" to indicate that such differences are *never* significant, and "0" to indicate *no familiarity* with products from a specified country-pair.¹

Country-pair	United States	China	Taiwan	Canada	Other countries
United States					
China					
Taiwan					
Canada					

¹ For each country-pair for which factors other than price *always* or *frequently* were a significant factor in your firm's U.S. sales of its imported CSSF during January 2006-June 2009, please identify the advantages or disadvantages imparted by such factors and identify the associated country pairs).

PART V.--CUSTOMER IDENTIFICATION

Please identify below the names and addresses for your firm's 10 largest customers for its imported CSSF from EACH applicable subject country during January 2006-June 2009 (for each customer identify with a D for distributor and EU for enduser). For each such customer, please also provide the name and telephone number of a contact person and provide the share of the quantity of your firm's total U.S. commercial shipments of its imported CSSF from each subject country that each of these customers accounted for in 2008.

China

No.	Customer's name	Customer type (D or EU)	Street address (not P.O. box), city, state, and zip code	Contact person	Area code and telephone number	Share of 2008 commercial shipments (%)
1						
2						
3						
4						
5						
6						
7						
8						
9						
10						

PART VI.--CUSTOMER IDENTIFICATION--Continued

Taiwan

No.	Customer's name	Customer type (D or EU)	Street address (not P.O. box), city, state, and zip code	Contact person	Area code and telephone number	Share of 2008 commercial shipments (%)
1						
2						
3						
4						
5						
6						
7						
8						
9						
10						